

## Responsible Run-Off to Drive Capital Efficiency and Preserve Reputations

### RISKS<sup>SMART</sup> RUN-OFF<sup>SM</sup> SOLUTIONS

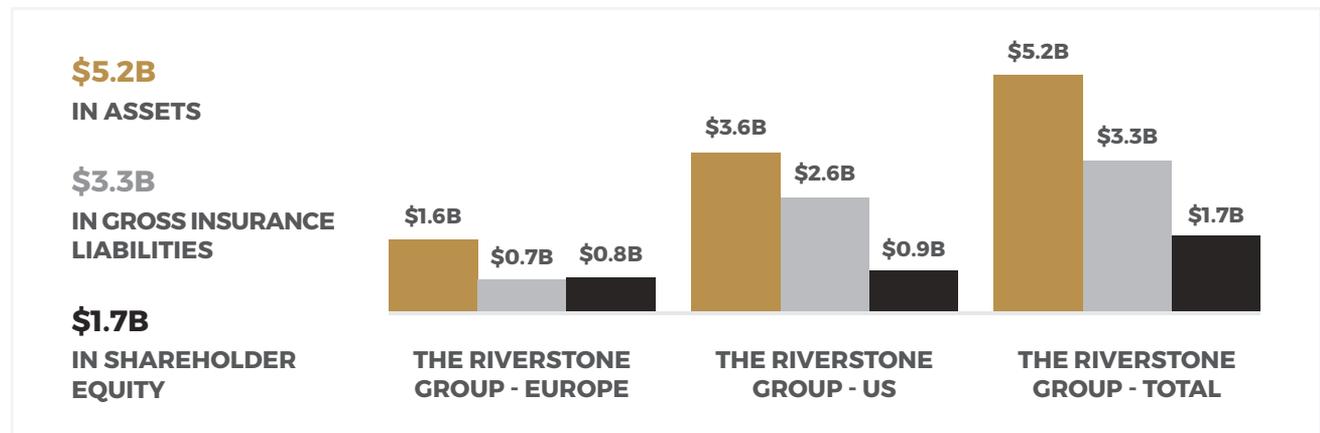
RiverStone offers sellers complex claims management expertise, managed by skilled and tenured professionals who provide ownership, accountability, and commitment in their aim to ensure transaction security and maintain sellers' reputations. For insurers and reinsurers ceding legacy business, it is not just what we do at RiverStone that matters, it is also how we do it. We are dedicated to responsible run-off solutions.

We are experienced in handling all major non-life insurance and reinsurance lines of business and loss types including, but not limited to:

- Asbestos, Pollution, Health Hazard
- General Liability
- Workers' Compensation
- Employer / Public Liability
- Commercial and Personal Auto
- Marine and Aviation Insurance
- Medical Malpractice
- Property

### BY THE NUMBERS

We operate in the US and Europe, with over 400 employees in seven offices, supported by \$1.7 billion of capital.



Figures as of December 31, 2017. All figures related to assets and liabilities under management by The RiverStone Group.

### MEASURED RISK: CAPITAL RELEASE AND REPUTATION ASSURANCE

After years of delivering a range of run-off solutions, we have learned that there is a substantial difference between risk aversion and risk control: we call it RiskSmart. Our approach applies the right level of due diligence and analysis to achieve the right price for the right risk to help protect security, finality, and reputation for sellers.

*“How they do due diligence is a competitive advantage for RiverStone.”*

GLOBAL REINSURANCE EXECUTIVE

## **CREATIVE DEAL STRUCTURES: FLEXIBLE RUN-OFF FOR RAPID, SUSTAINABLE RESULTS**

We continue to innovate and alter the run-off landscape in response to liability complexity, evolving markets, and changing regulation. Thanks to the support and backing of our parent company, Fairfax Financial Holdings Limited, we are not driven by short-term financial pressures, which increases our flexibility and creativity in deal structuring. We are game changers.

*“RiverStone is viewed as a class apart by the way they go about their execution model.”*

**UK INSURANCE CONSULTANT**

## **SECURITY AND FINALITY: EXECUTION + FOLLOW THROUGH, YOU ARE IN SAFE HANDS**

We champion deals that are fair and friendly, setting the standard for professionalism and integrity to meet the needs of sellers, brokers, regulators, and claimants. We strive to be unassuming, straight-forward, and easy to engage, which translates into better service for claimants and greater risk control for insurers and reinsurers.

*“In terms of security, RiverStone is the top of the pile...a very safe pair of hands.”*

**GLOBAL REINSURANCE EXECUTIVE**

## **DID YOU KNOW?\***

- We offer Sellers broad capacity and options for deals of various sizes and scope.
- We are known as specialists in certain areas and are capable in many... and will tell you if not.
- We have established and highly functional relationships with regulators.
- We are the only Lloyd’s Managing Agency specializing exclusively in run-off.
- Our due diligence establishes the standard of care in run-off.
- We are consistent and reliable in our pricing.
- Several sellers like what we do and come back to us, repeatedly.

*\* Based on third-party market research commissioned by RiverStone*

**CONTACT US**

[www.trg.com](http://www.trg.com)