

IRLA Link & Learn Session

Introduction to the London Market, with a tour of
Lloyd's of London
25 April 2019/LONDON

Your Trainers

Dan Cordina – IRLA YPG Committee Deputy Chairman

Dan is an Assistant Director in the Ernst & Young LLP Transaction Advisory Services team in London. He has been working with financial services clients for over seven years and has particular experience of insurance run-off transactions, Part VII transfers and insolvent schemes of arrangement.

Dan is a committee member of the IRLA Young Professionals Committee.

Paul Corver – IRLA Chairman

Paul was co-opted onto the Board of Directors of IRLA (aka ARC) in November 2007 and one year later his peers selected him as Chairman. Paul also heads up the IRLA Strategy Group, chairs the Annual Congress and participates in several market committees.

Paul is employed as Group M&A Director, responsible for all of Randall & Quilter Investment Holdings Ltd M&A activity. He joined R&Q in 2008. He is also responsible for ensuring capital efficiencies in the acquired companies through appropriate corporate structuring, proactive claims handling and exit strategies. Paul has completed Part VII and other European transfers, Loss Portfolio Transfers, novations and cross border mergers to streamline acquisitions into the group's consolidation vehicles.

Paul speaks widely at conferences and seminars, and in his capacity as Chairman of IRLA he has led market groups in lobbying government and regulators on matters that affect the legacy sector. In 2014 he was awarded the Services to Legacy Award.

Leslie-Ann Giovnilli – IRLA Head of Academy

Leslie-Ann is IRLA's Head of Academy as well MD of AMS (Outsourcing) Services, both positions have a strong focus on training and communication. In her 42-year career she has been employed in various London Market claims departments, at the three major London brokers (all prior to their current mergers) and headed up the claims team at a German insurer before working in the USA for 2 years. Returning in 1992 Leslie-Ann joined a Lloyd's syndicate - before this became Equitas - as one of the first females to work on a claims box in Lloyd's. Her employment from then on has centred on legacy business and after leaving WFUM as Head of Claims/Director in 1999 has acted in a consultancy capacity for several London Market entities, in the UK and Europe, working on recoveries, peer reviews, commutations and claims practices & processes.

Leslie-Ann is a member of the Chartered Insurance Institute and her current focus is with IRLA's professional learning & development options for members, with a personal interest in the psychology of group thinking and motives.

Ed Gooda FCII SIRM – IRLA L&D Ambassador

Ed Gooda is an eminent insurance and reinsurance claims specialist with more than 30 years' experience in the international composite insurance markets, Lloyd's of London and the London insurance and reinsurance market. Ed has been employed in Senior Claims Management roles most recently but also has experience as a Senior Loss Adjuster, having worked for a Chartered firm in the UK in the 1990s.

Ed has consulted into The Chartered Insurance Institute (CII) in London for 20 years and is an experienced lecturer, in the UK and abroad, as well as author of published works, including the CII Study Text "820 - Advanced Claims". He has recently qualified as a Specialist of the Institute of Risk Management.

Tim Gould (Tour Guide)

I started my career in Lloyd's as a Non-Marine Broker for Hogg Robinson & Gardner Mountain in 1966. Although I began doing American Property insurance Hogg Rob had some Maltese business which I was able to expand through my many contacts (being born in Malta)!

I have worked in Lloyd's as a broker for over 50 years, placing all classes of business, but specialising in Professional Indemnity, Medical Malpractice and Satellites. In the 1980s I became Reinsurance Managing Director of a Lloyd's Broker, travelling to USA and Europe to place and to produce business for my Company.

In October 2016 I retired but found that my many friends from all the past broking years, and who knew of my Maltese contacts, asked me to advise them over Brexit. (Malta, being in the EU is the obvious choice for many companies to set up in order to continue to write European business). I have recently set up a Life Insurer and a subsidiary company of a Lloyd's Insurance Broker in Malta.

Since retirement I have become an official tour guide for Lloyd's. For myself Lloyd's is not so much a place of work, but a way of life and I have enjoyed every minute of it.