

 DISCOUNT AVAILABLE FOR MEMBERS / CPD EVENT

IRLA INTERNATIONAL LEGACY SEMINAR

What can we expect next in the Continental European Legacy Market?

TARGET AUDIENCE

Anyone who deals with discontinued portfolios, legacy books, transfers, sales/purchases, or has an interest in the processes of in-force (run-off) business should attend this seminar as we explore and question the changes that are taking place on the continent, but specifically in Germany.

SUMMARY

Continental run-off has not developed as anticipated, so what can we expect post pandemic? Our seminar will consider the changing regulations and myriad of regulating bodies along with what influences we may see and what they mean from a legacy professionals perspective: how are portfolio managers going to deal with transfers, sales and purchases in the immediate future: will we have the investment we need in resources? With more investors coming to the market place and major developments such as IBT we will explore what we could soon be seeing in our marketplace.

DELEGATE OUTCOMES

This seminar will allow delegates –

- To gain a clearer picture of the economic reality for legacy
- An insight into advisors roles and value
- Consideration of the variables between Germany and other legacy markets
- Access to other professionals to discuss and engage on the possible fallout from the current pandemic for legacy

All speakers have many years' practical experience in their professional fields, and their real life practical responses will help every delegate. Biographies can be found on the IRLA website.

AN ENGLISH LANGUAGE PRESENTATION



Up to 4.75 CPD hours

Delegates participating in the IRLA training event can claim up to 4.5* CPD hours towards their CPD *excluding breaks

25
OCTOBER
2021

VENUE

Medienberatung der Wirtschaft GmbH,
Max-Joseph-Straße 5,
80333 München.

COST

Prepay £295 inc VAT for members,
£355 inc VAT for non members.

Transfers can be agreed up to
48 hours prior to the event;
please refer to the IRLA T&C's
when registering.

This seminar will be available on demand
from November 2021.

REGISTER

registrations@irla-international.com

HOTEL(S)

Contact catherine.winch@irla-international.com
for more detail regarding our
recommended hotels.

THE VOICE OF LEGACY

Representing · Educating · Connecting

PROGRAMME

- 09:00** Registration and refreshments
- 10:00** Welcome and introduction to the programme
Paul Corver, IRLA Director
- 10:15** European economic environment and outlook impacting the (re)insurance industry
Key note speaker - Dr. Michael Menhart, Chief Economist, Munich Re
- 10:45** Comfort breaks are offered after each section to facilitate multi language discussions of the topics
- 11:00** A discussion about the legacy market in Continental Europe (Setting the Scene)
Led by Paul Corver, with Rita Müller, Swiss Re and Klaus Kune, Hannover Re
- 11:45** Comfort break
- 12:00** The role of advisors in Continental Europe
Interview with Frank Aichert, Guy Carpenter, Eva Maria Barbosa, Clyde & Co and Arndt Gossmann, Gossmann & Cie
- 12:45** Buffet lunch
- 14:00** Transactions in the Legacy Market
A panel discussion hosted by Eleni Iacovides, Compre and Judith Zeleny, Munich Re with Zsolt Szalkai, Marco Holdings, Andreas Schäfli, Swiss Re and Jens Ziser, BFRC
- 15:00** Comfort break
- 15:15** 2020 and beyond - an extraordinary time - how will it impact the Legacy Market?
A panel discussion hosted by Dr Georg Rindermann, Allianz and Eleni Iacovides, with Judith Zeleny, Pierre Michel, Covea and Luigi Sbrozzi, Cinven
- 16:15** Comfort break
- 16:30** What can we do as a community to stimulate the Legacy Market into action?
Open discussion led by Alexander Roth, DARAG with Frank Aichert, Andreas Schäfli, Swiss Re and Dr Georg Rindermann
- 17:00** IRLA in Continental Europe - a review and closing remarks
Paul Corver and Judith Zeleny
- 17:15** Close of day and departure to local hospitality venue