

IRLA Link and Learn session

Re/insurance Legacy Financing Solutions

29 September 2022

Your speakers

David Alexander – RiverStone International

David is a qualified accountant and has worked in the insurance run-off and restructuring market for over 20 years. His previous roles with EY and AIG have seen him deliver a wide variety of projects, such as AIG's Brexit restructure, several cross-border portfolio transfers and group restructures, sales of run-off portfolios, and management of insolvent insurance estates.

David has been with RiverStone International since 2019, and for the past two years led the Acquisitions and Business Development team through a period of rapid growth and expansion, completing 12 acquisitions. David now leads the Business Planning and Strategy team, focusing on strategic capital management, debt management, and business planning activities for the group

[David Alexander | LinkedIn](#)

Richard Burrows – IRLA YPG Chairman

Richard is a Principal Associate at Weightmans LLP, Liverpool. He joined the firm in 2011 and specialises in Disease claims, acting for a number of legacy insurers, live insurers and self-insured corporates. He has a particular interest in emerging risks, and regularly writes articles for Weightmans' insights publications and has contributed articles to pharmaceutical journals on topics such as the opioid crisis.

Richard is Chairman of the IRLA YPG committee and as part of this role is responsible for the learning opportunities available to YPG members. He has delivered LinknLearn sessions on the mechanics of a personal injury claim, technology and innovation, and developments in air pollution control.

[Richard Burrows | LinkedIn](#)

Carl Hotton - Freshfields Bruckhaus Deringer LLP

Carl has varied M&A experience across the financial services sector, with a particular focus on corporate transactions in the global insurance sector. Carl regularly advises on domestic and cross-border M&A, strategic investments, business transfers, group re-organisations, capital raisings and other corporate advisory and transactional matters for some of the largest insurers, banks, asset and wealth managers, fintechs and financial sponsors.

Carl's recent experience includes advising The Equitable Life on its complex restructuring and sale to Utmost Life and Pensions, Lloyd's on its market wide Brexit restructuring, ReAssure and other run-off consolidators on acquisitions of legacy portfolios as well as advising on several other life and non-life transactions in the market and Lloyd's

[Carl Hotton | LinkedIn](#)

Joe Pearce – Barclays plc

Joe is a Relationship Director in the insurance coverage team within International Corporate Banking at Barclays. He joined the company on the corporate graduate scheme in 2012 and has specialised in the insurance sector for 6 years, first as an Associate Director followed by his current role. Joe covers a broad range of insurance clients with a focus on legacy, Lloyd's of London, large reinsurers, and general & life insurers. He primarily manages clients' operational banking, FX and financing requirements whilst acting as a conduit to access the Barclays Group's broader offering. He has worked on a number of legacy financing solutions over the years, providing insight into the types of financing available to acquirer's depending on the company, structure and transaction.

Joe has been an active participant within IRLA for many years as a YPG advocate and was recently appointed onto the IRLA YPG Committee to continue supporting IRLA and the wider legacy market. He is focused on ensuring YPG's are active and growing participants within the industry by providing learning, development, and networking opportunities.

[Joe Pearce | LinkedIn](#)